

RESEARCH ARTICLE

Comparison of flow experiencing in elite tennis players and certified project managers: A Czechoslovak study

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ABSTRACT

The presented research article is focused on the issue of flow experiencing in elite tennis players and certified project managers. The primary goal of the research is to empirically identify whether there is a significant variance in flow experiencing between elite tennis players and certified project managers. To fulfill the goal of the research, a questionnaire survey is used among elite tennis players representing the Czech and Slovak Republics and certified project managers (IPMA, PMI, PRINCE2 certification). The research results showed that there is no significant variance between elite tennis players and certified project managers flow experiencing. This finding is important for the development of managerial skills of project managers who are trying to find the most effective way of using the flow phenomenon to achieve better work performance. After an overall evaluation of both theoretical and our empirical findings, we conclude that phenomenon flow is a dynamic and lively theoretical concept with the potential for further development in areas that are not currently the subject of further research into management use.

Keywords: flow; component; elite tennis player; certified project manager; Czech Republic; Slovakia

1. Introduction

The flow phenomenon is an optimal state of consciousness in which we feel that we are the best and the most efficient, we perform at the highest level. “Activity during flow is spontaneous to automatic, the experiencing person either does not perceive time at all or, on the contrary, has more precise time control. Control over actions is fully preserved and there is a feeling of increased control of events that does not require effort, will or decision-making. This very pleasant state is associated with light excitement and a strong sense of equanimity”^[1]. The American psychologist of Hungarian origin Mihaly Csikszentmihalyi is considered to be the author of the term flow. He defined the term flow in 1991 in the context of his long-term research focused on happiness and experience.

He published his findings in many studies, especially in Csikszentmihalyi^[1], Csikszentmihalyi and Hunter^[2], Csikszentmihalyi^[3], Csikszentmihalyi^[4], Csikszentmihalyi and Csikszentmihalyi^[5], or

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Csikszentmihalyi and LeFevre^[6].

However, the concept of flow or optimal experience is already recorded in the 60s of the last century by the humanistically oriented psychologist A. H. Maslow^[7]. Currently, the flow phenomenon is used in various fields, including sports^[8–12], art^[13,14], business^[15–18] or education^[19–21].

Given the potential benefits of flow, it is important to be able to accurately diagnose and measure it. Despite the fact that tools for measuring flow are still increasing, it is still difficult to find data. The biggest problem is “the very nature of the flow phenomenon, which is difficult to grasp and has a subjective nature”^[22]. The flow is primarily diagnosed through self-assessment measurements, as it is a subjective experience that cannot be directly observed^[23]. The most frequently used tool is the “Flow State Scale”^[24], the validity of which was clearly demonstrated by Jackson et al.^[25].

The main goal of the presented research article is to compare the flow experiencing among Czech and Slovak elite tennis players and certified project managers. We will observe the variances in the particular flow components, which define Csikszentmihalyi^[4], Rieber et al.^[26], Asakawa^[27], Bay^[28], Colman^[29], Macková^[30], Ghani^[31], Bederson^[32], Dormashev and Osin^[33], Novak and Hoffman^[34], Ghani et al.^[35], Ellis et al.^[36], Dietrich and Stoll^[37] and Skadberg and Kimmel^[38]. The reason for comparing the flow experiencing in elite tennis players and project managers is to confirm the assumption that elite tennis players can become elite project managers, since the personality characteristics of elite tennis players basically correlate with the personality characteristics of project managers. We confirmed this in the framework of the research by Bočková and Čepelová^[39], while the comparison of flow experiencing further deepens our research solved in the project IGA VŠDTI No. 005DTI/2021.

2. Materials and methods

2.1. Research questions and hypothesis

The following research question is formulated: RQ1: Are there significant variances in flow experiencing in elite tennis players and certified project managers?

Hypothesis follows from the research question: H1: Elite tennis players experience a significantly higher level of flow than certified project managers.

Elite tennis players move in an environment that is very dynamic, constantly changing and requires quick reactions and adaptation to changes. This fact often leads to increased focus and concentration, which are a key to flow experiencing. In addition, tennis players often work in interactions (trainer, conditioning coach, coach, doubles partner) and must take into account their dynamics, which can increase the level of focus even more and contribute to flow experiencing. It is precisely on the basis of these stimuli, which are also partially elaborated in the researches of Jackson^[8] or Liu and Tenenbaum^[40], that we expect significant variances in flow experiencing between elite tennis players and certified project managers.

2.2. Ethical research aspects

Quantitative methods of data collection using a questionnaire survey are used in this research. This is anonymous, participation in filling it out is voluntary. Personal data obtained for the purpose of sending research outputs are processed on the basis of GDPR and are not used for any other purposes.

2.3. Data collection

The data for subsequent analysis in the context of fulfilling the goal of the research was obtained using a questionnaire survey. The questionnaire containing 42 questions (36 scale-type questions aimed at identifying

the level of flow experiencing, 3 dividing questions, 3 supplementary questions) was created in the www.surveio.com environment. It is a self-constructed questionnaire, but its content was inspired by the standardized questionnaires Flow State Scale (FSS) described in Jackson and Marsch^[24], Experience Sampling Method (ESM) described in Csikszentmihalyi and Larson^[41], Flow Short Scale (FSS-2) described by Rheinberg et al.^[42] and the Flow Proneness Scale (FPS), which is covered in detail by Elnes and Sigmundsson^[43]. However, the questions had to be corrected, as the questionnaire was created in the Czech language, and minor inconsistencies and overlapping questions had to be removed when correcting for the analysed states and samples.

The questionnaire was aimed at monitoring two specific areas.

The first area is the monitoring of the flow experiencing in relation to a selected sample of respondents. In this context, we divided the flow into several components. The division of flow into components according to Jackson and Csikszentmihalyi^[9] was primarily used as follows:

- 1) Autotelic personality,
- 2) Clear goals,
- 3) Control over the situation,
- 4) Unequivocal feedback,
- 5) Immersion in the activity,
- 6) Focusing on the current experience,
- 7) Transformation of time,
- 8) Loss of self-awareness,
- 9) Balance between the challenge and the individual's abilities.

The second area is the verification monitoring of the flow model representation (the channel model described in Engeser^[44], the classic model defined in Csikszentmihalyi^[45] and Moneta^[46], no model). This part of the questionnaire consists of two statements, the goal of which is to verify the appropriateness of using the flow model. The purpose of these questions is to determine whether the difficulty of the task is important for flow experiencing or whether the individual's reasonable ability is sufficient. Respondents answered yes/no to these statements.

The link to the questionnaire was sent to a preselected sample of respondents via social networks.

The questionnaire was created in a standardized format to enable relevant data analysis. Scale-type questions were rated by respondents on a scale of 1-5 (1 = never, 2 = rarely, 3 = occasionally, 4 = often, 5 = always), with the lowest score corresponding to the minimal occurrence of the activity or situation mentioned in the question (never) and the maximum score 5 corresponds to the most frequent occurrence (always). The questions were worded so that a higher score reflected a positive state.

By using the online version of the questionnaire, it was possible to collect a large set of data in a very short time, which would not have been possible in the case of a personal or written contact. However, online surveys also entail risks that had to be taken into account before the actual publication of the questionnaire. The main risk lies in the incorrect understanding of the question by the participants of the questionnaire survey, which can lead to incorrect interpretation, incorrect point evaluation and subsequent entry of an error into the analyzed pattern. Another risk is partial depersonalization, the result of which may be the creation of a large number of incomplete questionnaires that have no relevant value.

Participation in the questionnaire survey was voluntary and was not remunerated in any way, the questionnaire was anonymous. The time to fill out the questionnaire was set at 10 min. The participants of the questionnaire survey were offered the possibility of sending the results and feedback to an email address.

2.4. Research sample

We included in the analysis all completely completed questionnaires and questionnaires where only the maximum or minimum values were not filled. In total, data from 102 respondents were analyzed.

Out of 102 respondents, 52 of them (~51%) are elite tennis players of the Czech Republic and Slovakia included in the senior representative teams. Their list of names was obtained using contacts at the Czech Tennis Association and the Slovak Tennis Association, 50 (~49%) of the respondents are certified project managers who were contacted using the contact database at Business EDU, a.s., where these project managers completed their MBA studies program project management and planning during the years 2015–2023, they meet the condition of employment for the position of project manager and have one of the available certifications, i.e., IMPA, PMI or PRINCE2 certification.

The gender and age structure of the respondents were not considered relevant for the needs of the given research, and therefore these aspects were not investigated.

The representation of individual samples of respondents (elite tennis players vs. project managers) is almost equal, i.e., ideal for the needs of our research.

2.5. Data analysis

MS Excel was used to process the obtained data and their subsequent analysis.

The first step in the context of statistical data analysis was to determine the reliability of the dataset. For this, the Cronbach's alpha test was used, which expresses the degree of internal consistency of the items and thereby estimates the reliability of the entire test.

Furthermore, we identified variances between the analyzed samples of elite tennis players and project managers. In the case of the analysed dataset, it was not possible to assume a normal probability distribution, and therefore we decided to apply the non-parametric testing methods. Therefore, the Mann-Whitney U test was used, the goal of which is to verify the null hypothesis, which assumes that the effects of the parameter on both analysed samples are equivalent. With a large number of samples tested, the U value is approximately normally distributed.

The student's t-test was further used to achieve more accurate results when monitoring the effects in the particular analyzed samples. Specifically, it was a student's two-sample unpaired t-test. In practice, this test is used to monitor whether the measurement results in one sample differ significantly from the measurement results of the other sample. Before performing the T-test itself, a simple F-test must be performed to verify that the two random samples have the same variance.

In the next step, we focused on finding out how they are related to each other and whether particular flow components influence each other. The results of this analysis were evaluated on the basis of Spearman's correlation coefficient, which is a non-parametric method that uses the order of the values of the monitored variables in the calculation, does not require the normality of the data.

The last analyzed sample was the quality of flow experiencing and the representation of particular components. For this, student's one-sample t-test was used again.

2.6. Research limits

Of course, we can consider the size of the analyzed sample as the limits of the research, which is not large enough to generalize our statements to the entire population of elite tennis players and certified project managers. In addition, with a larger sample, qualitative-quantitative research could be used, thanks to which it would be possible to analyze and describe the characteristics of flow in more detail.

3. Results

3.1. Dataset reliability

The table below (**Table 1**) shows the values of the Cronbach’s alpha coefficient for particular flow components.

Table 1. Dataset reliability.

| Analysed components | Cronbach alfa |
|--|----------------------|
| Autotelic personality | 0.661 |
| Clear goals | 0.468 |
| Control over the situation | 0.682 |
| Unequivocal feedback | 0.678 |
| Immersion in the activity | 0.462 |
| Focusing on the current experience | 0.788 |
| Transformation of time | 0.851 |
| Loss of self-awareness | 0.552 |
| Balance between the challenge and the individual’s abilities | 0.377 |

From the table above (**Table 1**), a considerable variance of Cronbach’s alpha values is evident. The lowest value of the coefficient is achieved by the balance between the challenge and the individual’s abilities component. In the case of this component, there was the lowest consistency of answers, which means that this flow component has a different effect on individual respondents.

Table 2. Dataset reliability: elite tennis players vs. project managers.

| Analysed components | Cronbach’s alfa | |
|--|-----------------------------|-------------------------|
| | Elite tennis players | Project managers |
| Autotelic personality | 0.589 | 0.713 |
| Clear goals | 0.423 | 0.489 |
| Control over the situation | 0.511 | 0.761 |
| Unequivocal feedback | 0.712 | 0.671 |
| Immersion in the activity | 0.451 | 0.672 |
| Focusing on the current experience | 0.648 | 0.778 |
| Transformation of time | 0.799 | 0.838 |
| Loss of self-awareness | 0.639 | 0.389 |
| Balance between the challenge and the individual’s abilities | 0.479 | 0.315 |
| Toher | 0.891 | 0.879 |

It follows from the table (**Table 2**) that greater variance occurs among project managers, mostly in the Balance between the challenge and the individual’s abilities component. There is a significant inconsistency in the Loss of self-awareness component, which may be related to the above inconsistency, because if an individual is unable to assess his abilities and limitations, he may choose challenges that are too challenging for him, or he may underestimate some challenges, which is resulting in inconsistency in his performance and decisions.

3.2. Relationship between particular flow components

Correlation analysis was used to identify the relationship between particular flow components using the Spearman's correlation coefficient. The probability value is set at a significance level of 95% (0.05). The results show the statistical significance of the particular components relationship tightness. The only component that shows inconsistency is the loss of self-awareness component, which does not reach statistical significance in most of the analyzed cases. The relationship between the transformation of time and control of the situation components when the correlation coefficient reaches the negative values does not reach statistically significant values at the selected level of significance.

3.3. The most frequently experienced flow components by elite tennis players

A student's t-test was used to identify the flow component with the most frequent occurrence. Based on this test, we sorted the particular components according to the occurrence of the average values achieved. The null hypothesis H_0 was tested: the occurrence of particular flow components does not differ statistically significantly from the possible point average $\mu_0 = 12$. This value was determined based on the consideration that on a possible point scale of 1–5 the average value is 3 and with the number of 4 questions per component is this possible point average just 12.

Based on the obtained values, we state that elite tennis players achieved the highest average value in the Focusing on the current experience component, the second most frequently occurring component is the clear goals component. The loss of self-awareness component achieved the lowest rating.

When testing the null hypothesis at the 95% level of significance, the null hypothesis was rejected, which means that the obtained values reach a significant variance in comparison with the average value $\mu_0 = 12$. The only component for which we can confirm the null hypothesis is the Loss of self-awareness component, which reached the smallest ranking.

3.4. The most frequently experienced flow components by certified project managers

An identical test and the same formulated null hypothesis were used as for the sample of elite tennis players.

The results of the statistical analysis showed that the most frequently evaluated component among the sample of certified project managers is the focusing on the current experience component. This result coincides with the result of research in elite tennis players, as well as the evaluation of the second most frequently occurring component, which is clear goals component.

The null hypothesis was confirmed for only one component, and that is, as in tennis players, loss of self-awareness component.

3.5. Comparison of experienced flow components by elite tennis players and certified project managers

The graphic display below (**Figure 1**) compares the average values achieved for particular flow components. It is noticeable that elite tennis players achieve a higher average rating in the first 6 flow components. The biggest variance can be seen in the Focusing on current experience component. The other two components are better rated by certified project managers. In the Balance between challenge and ability component, the variance in the evaluations by tennis players and project managers is minimal in favor of tennis players, but in the order of hundredths.

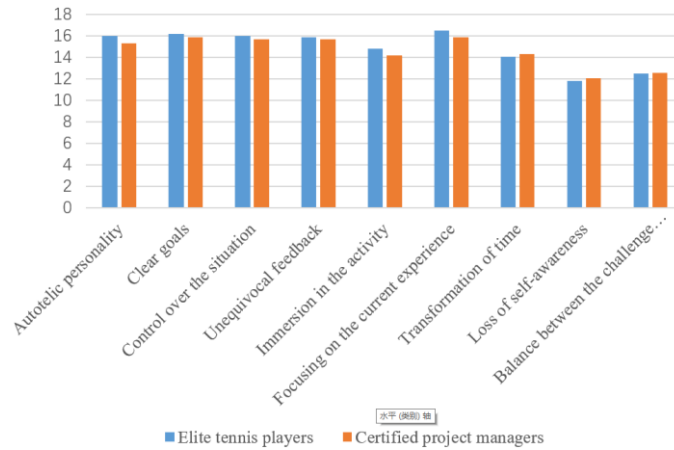


Figure 1. Comparison of experienced flow components by elite tennis players and certified project managers.

3.6. Representation of flow models

To analyze the representation of particular flow model, responses to two questions in the questionnaire were monitored. A total of three possible scenarios could have occurred:

- 1) In the case of answers to the given two questions in the order “yes” and “no”, it was a channel flow model.
- 2) In the case of answers to the given two questions in the order “no” and “yes”, it was a classic flow model.
- 3) In the case of answers to the given two questions in the order “yes” and “yes” or “no” and “no”, no flow model was involved.

3.7. Variances in flow experiencing between elite tennis players and certified project managers

We identified variances in flow experiencing between elite tennis players and project managers using the Mann-Whitney U-test. In this context, the following null hypothesis was formulated: H0: Playing tennis, whether in training or match mode, by elite tennis players in comparison with performing the daily duties of a project manager, does not have a statistically significant effect on flow experiencing.

The hypothesis was tested at a significance level of 95% (0.05). The level of significance in most of the analyzed components shows a higher value, these values are shown in red in **Table 3**. For these components, we can confirm hypothesis H0, which means that there is a significant variance in flow experiencing between elite tennis players and certified project managers.

However, if we were to test this hypothesis at a significance level of 99% (0.01), then the null hypothesis would be confirmed in all analyzed flow components.

The student’s t-test was used for all tested samples (see **Table 4**). Except for the control of the situation component, it was found at the significance level of 95% that there is no significant variance in flow experiencing in any of the analyzed samples. The only component for which we reject the null hypothesis is the control over the situation component.

Table 3. Mann-Whitney U-test results: elite tennis players vs. certified project managers.

| Analyzed component | Analyzed sample | Average ranking | M-W-U | Z | p |
|-----------------------|----------------------------|-----------------|--------|-------|-------|
| Autotelic personality | Elite tennis players | 57.92 | 1647.4 | 1.559 | 0.121 |
| | Certified project managers | 48.93 | 1161.1 | | |
| Clear goals | Elite tennis players | 62.14 | 1989.3 | 2.501 | 0.012 |
| | Certified project managers | 46.53 | 1014.1 | | |

Table 3. (Continued).

| Analyzed component | Analyzed sample | Average ranking | M-W-U | Z | p |
|--|----------------------------|-----------------|--------|--------|-------|
| Control over the situation | Elite tennis players | 60.12 | 1725.3 | 2.126 | 0.039 |
| | Certified project managers | 48.14 | 1081.2 | | |
| Unequivocal feedback | Elite tennis players | 54.99 | 1483.9 | 0.518 | 0.619 |
| | Certified project managers | 51.97 | 1321.8 | | |
| Immersion in the activity | Elite tennis players | 58.63 | 1646.6 | 1.529 | 0.131 |
| | Certified project managers | 50.14 | 1158.5 | | |
| Focusing on the current experience | Elite tennis players | 58 | 1733.9 | 2.112 | 0.037 |
| | Certified project managers | 48.21 | 1070.2 | | |
| Transformation of time | Elite tennis players | 53.15 | 1371.3 | -0.232 | 0.841 |
| | Certified project managers | 53.98 | 1435.1 | | |
| Loss of self-awareness | Elite tennis players | 49.95 | 1226.9 | -1.154 | 0.272 |
| | Certified project managers | 57.12 | 1579.3 | | |
| Balance between the challenge and the individual's abilities | Elite tennis players | 53.98 | 1428.9 | 0.211 | 0.862 |
| | Certified project managers | 52.76 | 1374.8 | | |
| Toher | Elite tennis players | 58.14 | 1614.4 | 1.342 | 0.181 |
| | Certified project managers | 49.23 | 1189.5 | | |

Explanations: p—probability, M-W U-Mann-Whitney U coefficient, Z-Z coefficient for probability determination.

Table 4. Student's t-test results: elite tennis players vs. certified project managers.

| | t-stat. | Critical field t | p |
|--|---------|--|-------|
| Autotelic personality | -1.456 | $(-\infty; -1.983) \cup (1.983; \infty)$ | 0.142 |
| Clear goals | -2.221 | $(-\infty; -1.983) \cup (1.983; \infty)$ | 0.041 |
| Control over the situation | 1.726 | $(-\infty; -1.984) \cup (1.984; \infty)$ | 0.040 |
| Unequivocal feedback | 1.123 | $(-\infty; -1.983) \cup (1.983; \infty)$ | 0.551 |
| Immersion in the activity | 1.201 | $(-\infty; -1.983) \cup (1.983; \infty)$ | 0.081 |
| Focusing on the current experience | 2.229 | $(-\infty; -1.985) \cup (1.985; \infty)$ | 0.016 |
| Transformation of time | 1.154 | $(-\infty; -1.983) \cup (1.983; \infty)$ | 0.921 |
| Loss of self-awareness | 1.814 | $(-\infty; -1.986) \cup (1.986; \infty)$ | 0.432 |
| Balance between the challenge and the individual's abilities | 1.452 | $(-\infty; -1.983) \cup (1.983; \infty)$ | 0.919 |
| Toher | 1.019 | $(-\infty; -1.983) \cup (1.983; \infty)$ | 0.159 |

Explanations: p—probability, t-stat.—the value of the coefficient t.

Student's t-test was used for all tested samples. Except for the control over the situation component, it was found at the significance level of 95% that there is no significant variance in flow experiencing in any of the analyzed samples. The only component for which we reject the null hypothesis is the control over the situation component.

3.8. Flow models representation in the analyzed samples

The representation of particular flow models is presented in the following graph (**Figure 2**).

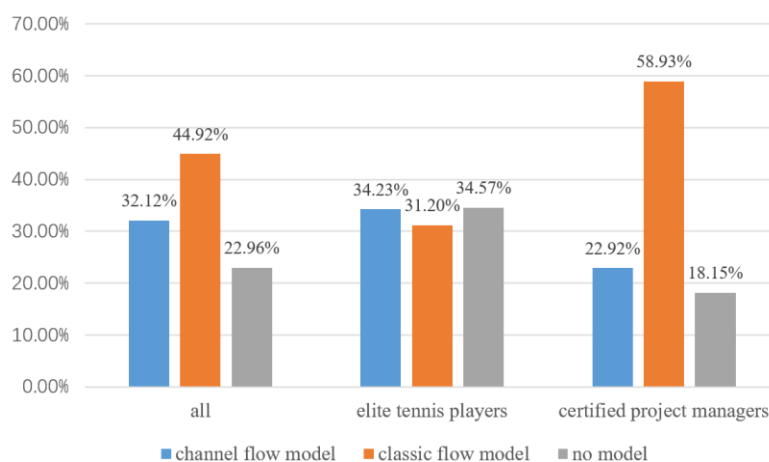


Figure 2. Flow models representation in the analyzed samples.

From the graph (**Figure 2**) above it clearly follows that there are no different values in the occurrence of particular flow models for the analyzed samples.

3.9. Hypothesis evaluation

We reject the hypothesis H1: Elite tennis players experience a significantly higher level of flow than certified project managers.

- 1) The Mann-Whitney U-test gives a reliability value of $p = 0.181$. When testing at a statistical significance level of 95%, this value is greater than 0.05 and thus the null hypothesis was not rejected.
- 2) The t-test gives a confidence value of $p = 0.159$. When testing at a statistical significance level of 95%, this value is greater than 0.05 and thus it was not possible to reject the null hypothesis.

4. Discussion

We consider the analyzed sample of respondents to be consistent, which is evidenced by the high value of Cronbach's alpha, the highest value of which was achieved as part of the evaluation of the results of the questionnaire survey as a whole. It follows that the flow experiencing should be measured on the basis of all components, and not by particular components.

The null hypothesis was verified using two statistical tests and it was confirmed by them, resulting in the rejection of the hypothesis that there are significant variances in flow experiencing between elite tennis players and certified project managers. The results point to the fact that flow can be experienced in both analyzed samples regardless of the specific activity and its difficulty. However, a significant variance in particular flow components experiencing was identified, where the results point to a significant variance in the flow experiencing in the control over the situation component where this component reached a significance level lower than 0.05.

The research was further focused on the correlation of particular flow components. It was statistically established that most of the flow components reach high values at the 95% significance level, which shows the mutual connection of the particular components and their influence on each other.

Time transformation and control over the situation are two components of the flow phenomenon, but based on statistical analysis, they do not interact with each other. However, this does not mean that these two components are not important for flow experiencing.

The components focusing on the current experience and clear goals ranked the highest rating, for both analyzed samples. These two flow components are considered by several authors, for example Nakamura and

Csikszentmihalyi^[23], Jackson and Csikszentmihalyi^[9], Kotler^[47] or Csikszentmihalyi and LeFevre^[6], to be crucial for flow experiencing. The explanation of this appears to be relatively simple, both elite tennis players and certified project managers are used to thorough preparation and planning, which corresponds to the high values of the clear goals component (without thorough goal determination and thorough planning, it is not possible to successfully implement projects, or to transition from the training process into match mode). Thanks to thorough preparation, they can then concentrate better when performing individual project management activities or playing tennis, which explains the high rating of the Focusing on current experience component.

The components control over the situation and unequivocal feedback show the biggest variances. Behind the fact that elite tennis players experience a higher value of the situation control component, we can clearly see the fact that there are much more risks associated with the performance of their activities than with the work of a project manager. In addition to being responsible for achieving their goals, elite tennis players have to face criticism not only from superiors (coaches, managers, club owners, ...) but also from fans and the media, so they are under more pressure than project managers.

In contrast, certified project managers scored high on the unequivocal feedback component. Several factors behind this result have been identified. These factors include a clear structure in the organization, clearly defined responsibilities and procedures that are given in advance and subsequently required and implemented, which is not possible in the case of tennis players simply because of the nature of their activity. Project managers clearly have more time to implement feedback.

The results of our research further revealed that in the case of project managers, flow experiencing is conditioned by high competence in the given activity, which is also confirmed by Massimini and Carli^[48].

The classic model has the largest representation, more than half of the respondents are allocated to it. The values of elite tennis players showed a certain consistency, on the other hand, for project managers, a significant variance between the representation of the channel model and the classic model is visible, where the representation of the classic model is more than double. It is therefore logical that the classic model, which is highly correlated with goal orientation and performance, basically clearly belongs to tennis players.

5. Conclusion

This research of ours focused on the flow experiencing in elite tennis players and certified project managers, when no significant variance was found in the achievement of flow by the analyzed samples, indirectly confirms the results of our previous research that the personalities of elite tennis players and project managers are essentially correlated.

Our results cannot be compared with the results of available studies, as there are no studies or scientific articles comparing flow experiencing between athletes and managers. In the Czech and Slovak environment, we found only one diploma thesis comparing the flow experiencing between sports managers and managers of other fields^[49]. Here we can state that this thesis brings similar findings to our research, especially in the context that most sports managers were recruited from elite athletes.

Author contributions

Conceptualization, KB and DP; methodology, LH; software, LH; validation, KB, DP and LH; formal analysis, MZ; investigation, MZ; resources, MZ; data curation, KB and LH; writing—original draft preparation, KB; writing—review and editing, KB; visualization, DP; supervision, LH; project administration, MZ. All authors have read and agreed to the published version of the manuscript.

Conflict of interest

The authors declare no conflict of interest.

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